LETTER FROM THE CEO

Let me begin with a simple thank you for your investment in Community LINC. Because of your support, we are able to transform the lives of those we serve. Since our inception nearly 35 years ago, we have been developing programs to help homeless and at-risk households become stable, permanently housed neighbors.

In 2019, we expanded our impact and served the most people in our history. Through our core programming as well as our efforts as the largest access point for the homeless seeking connection to services and resources, we touched more households.

We envision a Kansas City as the first large city in the nation to end homelessness. We believe since we have the housing resources and with the continued support of our community, we can create homes for all Kansas Citians desiring one. We are committed more than ever to build a community free of homelessness.

Going into 2020, we were challenged already to expand and intensify our work before the pandemic hit. Unfortunately, Kansas City has experienced a steady raise of homelessness for the past three years. Now, the novel coronavirus invaded our community placing more fragility on already vulnerable households coupled by placing new families in precarious situations.

I think we would agree that this COVID-19 experience is one that we will never forget and unsure about its continued impact. As we look toward our post-corona future, uncertainly befalls all of us especially the well being of our most financial and housing insecure neighbors.

Homelessness is opportunistic and insidious. Just consider the obstacles many are currently experiencing - job loss, illness, potential evictions and mounting utility arrears. Imagine being one of the thousands of people that remain homeless in Kansas City today. Our work has already increased in ways unrivaled.

This pandemic is an opportunity for us to re-think and re-imagine our community and our priorities. We know that when we come through this, we’ll be stronger, wiser, and more committed to a compassionate community. Now more than ever a post-pandemic Kansas City can be a city - a place, a home, a community for everyone.

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PRECIOUS STARGELL CUSHMAN
CHIEF EXECUTIVE OFFICER
WHAT WE DO

HOUSING PROGRAMS
LOW BARRIER
MEDIUM BARRIER
HIGH BARRIER

SUPPORTIVE SERVICES
- Employment Services
- Financial Coaching and Budgeting
- Children’s Programs
- Mental Wellness Counseling
- Group Life Skills Sessions
- Aftercare Services

COORDINATED ENTRY HUB SERVICES
- Homeless Vulnerability Assessments
- Homeless Services Point of Entry
- Care Packages
- Emergency Referrals
- Emergency assistance and hotel placements (as funding allows)

COORDINATED EXITS
- Housing Navigation Services
- Housing Placement Services
- Landlord Recruitment and Retention

COMMUNITY AWARENESS
- Way Home Tours
- CEO Fireside Chats
- Light The Way Home Breakfast
- Annual Rent Party
- Speaking Engagements

85% of the families who move to permanent housing do not become homeless again. (KCMO Homeless Information Management System)
Looking back at 2019, we ended the year with an eager resolve to end homelessness in our community. This was a goal we felt was finally achievable since opening our doors nearly 35 years ago! For the first time in our history, we had a clear line of sight to end homelessness in Kansas City. We believed if we all worked together, we could be the first large city to do so. We started the New Year ready to forge ahead with our partners to make this vision a reality.

Today, only a few months later, the story is entirely different. The pandemic has claimed many lives and paralyzed our economy. Because of our work on the front lines of homelessness, we already know what’s next. We are experiencing an unstoppable tidal wave of need never experienced before.

Unemployment claims have skyrocketed. Sadly, we are receiving calls from parents who are scared. Parents like Karney, a hard worker but earned less than $25,000 a year, found herself in uncharted territory for the first time in her life. Karney mumbled through tears as she pleaded for help. Employed at the same company for five years, she was making thirteen dollars an hour. She was barely making expenses but managed to get by. In February, her company decreased her hours to 30 hours a week causing her to fall behind financially. In March, the company shut its doors and Karney was let go. Her kids have been out of school and she still has not received her first unemployment check.

Frustrated and scared, Karney explained that she called every number possible and no one could help. She only had $100 in her bank account and a few days before the moratorium on her eviction is up.

In March, the company shut its doors and Karney was let go. Her kids have been out of school and she still has not received her first unemployment check.

In fact, some of our long-standing supporters are calling us requesting help for some of their employees who are now homeless or vulnerable. Chances are many of you may know someone who has been impacted by this pandemic.

The needs are increasing, and at a time when it is needed most, the financial support to our agency has drastically decreased.

Without adequate funding, many within our community will find themselves with no place to go. As the unemployment numbers continue to increase, so will homelessness. Our goal is to prevent that from happening by helping as many families as possible. As a result, we need your help now more than ever.

If you are able, please consider making a donation today. Your support is especially meaningful given what we are facing, a crisis we never expected to see in our lifetime.

TO MAKE A GIFT, VISIT WWW.COMMUNITYLINC.ORG/DONATE

As we hope for brighter days, we are humbled and grateful for any support you can provide.

She has no idea what to do, or what to tell her children.

These are the calls that drain our hearts. Unfortunately, we get too many calls like Karney’s every day. Some are already homeless, and many are on the brink, anxious and scared wondering what is next. We fear it’s only just started.

Our April fundraiser, a large portion of our spring revenue, was canceled. Foundations have significantly decreased or halted funding and corporate giving is down.

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Homeless families are often hidden in plain sight living in shelters, motels, cars, campgrounds, or doubled up in apartments, risking eviction for the leaseholder.

SAVE THE DATE 10/03

JOIN EVENT CHAIRS:
AVIVA AJMERA | DEBBY BALLARD | JEAN McDONNELL
ANITA NEWTON | NANCY WHITWORTH

AND HONORARY CHAIRS:
MARY & TOM BLOCH | ROSHANN PARRIS & JEFF DOBBS
LICIA CLIFTON-JAMES & SLY JAMES | JANE & JOSH SOSLAND
BETH & BILL ZOLLARS

HONORING
CHRISTINE KEMPER
AS THE
2020 HOMETOWN HERO
In Greater Kansas City, there are 68,751 severely low income households in acute financial crisis.
OUR IMPACT
SUCCESS COMES IN MANY FORMS. HERE ARE A FEW THINGS WE ACCOMPLISHED TOGETHER LAST YEAR.

1,483 people in households with
998 children were served with assessments, referrals, utilities, rental arrears, deposits, food, diapers, and case management

19,915 total (bed) nights of safe, clean shelter

85% of our families were permanently housed

336 children in 117 families served with our housing and services – 448 total people

27,577 homeless individuals impacted through our housing programs and community assessment efforts since 1988

91% of children served increased their resiliency

Homeless students in the school districts within the Kansas City metropolitan CoC catchment area totaled 4,875, an increase of 55 percent from the last report in 2016.
OUR VOLUNTEERS

Community LINC’s volunteers donate their time and talents to provide services instrumental to our programs success. Here are a few of our 2019 heroes.

Michelle Moxley
Children’s Program & Office Support

Michelle has been with Community LINC for almost four years! We are grateful for her dedication, positive attitude and willingness to help with our greatest need each night.

“I enjoy the children’s program and this helps the parents to attend programs to help themselves. Community LINC is a meaningful and successful program that is helping many families get back on their feet. I feel that I have done something for someone else after helping out in either place, and that makes me feel great.”

Ratana Tshibanda
Apartment Decorators

For a few years, Ratana has served with a group of dedicated apartment preppers that create welcoming homes for our families.

“Community LINC provides me a unique opportunity to not only donate items or money but the added gratification of transforming bare, empty spaces to cheerful and comfortable homes for parents and their children. I love knowing that families will have a warm and safe place to call home.

That’s a mission that I enjoy sharing my resources and time to support.”

Thomas More
Maintenance

Thomas is still pretty new to us, but has made a big impact. Taking care of our facility is a large task and Thomas has become invaluable.

While studying and applying for med school, Thomas still finds time to visit once a week for a few hours and lend a hand painting, hanging blinds and other tasks that make Community LINC a home.

“After being exposed to communities in need while growing up, I find it to be my responsibility to help those who have received fewer resources.”

BY THE NUMBERS

364 unique volunteers working towards our goal of ending homelessness

2,387 total volunteer hours

Our amazing Board and Committee members donated 806 hours providing leadership, establishing policy, and furthering our mission

Volunteer groups spent 1,176 hours working on projects that helped our homeless households thrive

392 hours spent being a positive influence in the lives of children

Over 345 hours donated for our special events

50 hours donated to keeping our campus safe, clean, and maintained

Value of Volunteer hours $71,822

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Over 345 hours donated for our special events

50 hours donated to keeping our campus safe, clean, and maintained

Value of Volunteer hours $71,822
GET INVOLVED

ORGANIZE

- Invite us to speak and educate others
- Organize a group of friends or colleagues to clean and set up an apartment
- Hold a fundraiser challenge with your school, work, or congregation or on Facebook
- Organize an In-Kind Donation drive

TRANSFORM

- Make a monetary donation
- Donate your gently-used home goods
- Volunteer your time
- Advocate for affordable housing to end homelessness
- Consider a legacy gift for future generations

LEARN MORE

- Gather friends and attend a Way Home Tour
- Join us for the annual Rent Party
- Celebrate program participants at Homefulness Graduations

For household in-kind donations, contact volunteer@communitylinc.org for drop-off days and times.

COMMITTERES

BOARD GOVERNANCE
Wilma Collado
Bob Kroeker
Tina Ussery-Franklin
Teresa Shriver
Susan Thomas

EXECUTIVE
Wilma Collado
Chair
Bob Wright
Vice Chair
Deb Eveans
Treasurer
Teresa Shriver
Secretary
Tina Ussery-Franklin
Immediate Past Chair

RENT PARTY
Terry Biggins
Nan Bone
Jessica Borries
Susan Depew
Karen Duethman
Gary Hailes
Angela Hailes
Chair
Kelli Hallingquest
Mickey Gallagher
Tonya Manning
Robin Painter
Jane Quarnstrom
Rita Tiehen
Susan Walker

RISK
Deb Eveans
Carol Gilstrap
Bob Kroeker
Bob Wright

FINANCE
Deb Eveans
Carol Gilstrap
Gerald Ostapko
Dave Raden
Bob Wright

KITCHEN
Microwaves
Crock pots
Dishware sets
Trash cans
Can openers
Casserole dishes
Large pots, pans, skillets
Kitchen tables and chairs

BATH AND BEYOND
Toilet brushes
Mattress covers: queen and twin
Bedding: queen and twin
Small couches
Living room tables
The mission of Community LINC is to end homelessness in Kansas City for this generation and the next. In 2019, Community LINC continued opening doors to homefulness by offering housing, programs and other critical services for many in Kansas City.

We experienced a year of incredible impact on the lives of fellow Kansas Citians. On a high note, we increased the number of people helped in their quest for homefulness. Housing and programming were provided to 117 households, which included over 300 children. Another 686 households were assessed to help match needs with available community services. Furthermore, 259 nights of hotel shelter were provided to households with no other place to go. On a low note, there are so many more that need our help.

As we expand our reach and impact in our community, we face financial challenges. The number of people we help has grown steadily, yet our funding has not. We cannot continue to make a meaningful impact without sufficient means. It is a challenge we will look to our community to help address.

On behalf of our Board of Directors, thank you for your ongoing support and commitment to Community LINC. You have been an important partner in our success and we look forward to your continued help with opening doors and keeping them open to homefulness for all Kansas Citians!

With thanks,

WILMA COLLADO
BOARD CHAIR

The board of directors and staff evaluate performance metrics each month. Sound financial stewardship allows for the highest levels of program funding.

Jessica Borries
Burns & McDonnell

Dan Carroll
AdPredictive

Wilma Collado
Chair, Enlighten Operational Excellence

Brad Di Teresi
U.S. Bank

Deb Eveans
Meritage Portfolio Management

Gary Hailes
Union Broadcasting

Ann Harbin
Chemical Data Resources, LLC

P.J. Longman
Strategic Planning Consultant

Jim Hoyt
Bottom Line Consultants, LLC

Jackie Hunter
Program Graduate, Sew In Piece Alterations and Upholstery

Bob Kroeker
Robert D. Kroeker, Attorney at Law

Michael Roberts
Michael Roberts Home Improvement

Brian Schaefer
Hallmark

Teresa Shriver
Secretary, Enterprise Holdings

Tina Ussery-Franklin
Immediate Past Chair, American Century

Bob Wright
Vice Chair, Citizens Bank and Trust

With thanks,

WILMA COLLADO
BOARD CHAIR
YOUR INVESTMENT AT WORK

STATEMENT OF FINANCIAL POSITION (UNAUDITED)

<table>
<thead>
<tr>
<th></th>
<th>12/31/2019</th>
<th>12/31/2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents - unrestricted</td>
<td>$688,208</td>
<td>$501,477</td>
</tr>
<tr>
<td>Cash temporarily restricted for buildings and programs</td>
<td>$607,405</td>
<td>$363,589</td>
</tr>
<tr>
<td>Grants, contributions and contracts receivable</td>
<td>$712,903</td>
<td>$476,537</td>
</tr>
<tr>
<td>Other current assets</td>
<td>$13,124</td>
<td>$16,926</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>$2,021,640</td>
<td>$1,358,529</td>
</tr>
<tr>
<td><strong>Long-term Pledges Receivable</strong></td>
<td>$239,038</td>
<td>$244,077</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$1,293,138</td>
<td>$1,200,691</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$3,553,816</td>
<td>$2,803,297</td>
</tr>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current liabilities</td>
<td>$51,552</td>
<td>$59,797</td>
</tr>
<tr>
<td>Long-term liabilities</td>
<td>$47,584</td>
<td>$47,583</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$99,136</td>
<td>$107,380</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$1,168,932</td>
<td>$1,336,721</td>
</tr>
<tr>
<td>Board-designated</td>
<td>$442,614</td>
<td>$518,690</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$1,845,134</td>
<td>$840,506</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$3,454,680</td>
<td>$2,695,917</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$3,553,816</td>
<td>$2,803,297</td>
</tr>
</tbody>
</table>

AS A DATA DRIVEN, EVIDENCED-BASED AGENCY, COMMUNITY LINC IS COMMITTED TO TRANSPARENCY AND ACCOUNTABILITY WITH FINANCIAL AND PROGRAM PERFORMANCE. AS SUCH, WE MAINTAIN HIGH STANDARDS BY:

- Filing timely IRS 990 Forms
- Conducting an independent audit yearly
- Completing external audits by state and federal funders
- Completing annual reviews and approval by Charity Navigator
- Performing regular review of financials and programs by the board of directors
- Evaluating and assessing program services and delivery


data: Cumulative Economic Impact Since 2013

Cumulative Economic Impact

- 2013: 511
- 2014: 1,378
- 2015: 2,747
- 2016: 4,654
- 2017: 6,874
- 2018: 9,514
- 2019: 12,294

**Cumulative Change in Taxable Income**
- 2013: (89)
- 2014: (275)
- 2015: (520)
- 2016: (511)
- 2017: (814)
- 2018: (1,133)
- 2019: (1,488)

**Cumulative Savings in Public Assistance**
- 2013: 5,514
- 2014: 6,874
- 2015: 8,074
- 2016: 9,514
- 2017: 11,334
- 2018: 14,888
- 2019: 18,648

**Annualized Change in Taxable Income by YR**

- 2013: 3%
- 2014: 1%
- 2015: 1%
- 2016: 1%
- 2017: 3%
- 2018: 8%
- 2019: 18%

**Annualized Change in Public Assistance**

- 2013: 1%
- 2014: 3%
- 2015: 1%
- 2016: 1%
- 2017: 0%
- 2018: 3%
- 2019: 1%

**Represents increase in taxable income and decrease in public assistance assuming job retention.**

**Revenue**

- 2019: $2,871,897

**Expenses**

- 2019: $2,115,290

**2019**

- Foundations: 44%
- Special Events: 25%
- Government: 18%
- Individual: 8%
- Other: 3%
- Religious Organizations: 1%
- United Way: 1%
- Corporate: 1%

**2019**

- Program Services: 76%
- Fundraising: 13%
- Administration: 10%
The three most cited reasons for family homelessness across the U.S. are: 1) lack of affordable housing, 2) unemployment, and 3) poverty.

SPECIAL THANKS
WE ARE GRATEFUL FOR THESE PARTNERS WHO HOSTED FUNDRAISING EVENTS OR DONATED INKIND OR SERVICES VALUED OVER $5,000 TO SUPPORT THE PROGRAMS OF COMMUNITY LINC.
To learn how to be a Community Partner, please contact Teresa McClain at: tmcclain@communitylinc.org or (816) 595-5553.
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### $100,000 AND ABOVE
- City of Kansas City, via HUD Contracts
- Karen and Hank Herrmann
- Jackson County Community Children's Services Fund
- McDonnell Foundation Inc.
- Sunderland Family Foundation

### $50,000 TO $99,999
- CDBG- Neighborhoods and Housing Services Department
- Missouri Housing Trust Fund
- William G. McGowan Charitable Fund Inc.

### $25,000 TO $49,999
- Anonymous Donor
- Bacchus Foundation
- Peggy and Terry Dunn Family Charitable Fund
- ESG-Neighborhoods and Housing Services Department
- Deborah and Mark Ewens
- Greater Kansas City Coalition to End Homelessness
- Becky and Robert Hughes
- Missouri Housing Development Commission
- Shauna Olson
- Pfiehm Family Fund
- Brenda and Phillip Sanders

### $10,000 TO $24,999
- Aspen Products Inc.
- Bonnie and Herbert Buchbinder
- Bull Moose LLC
- Enterprise Holdings LLC
- Frank and Molly McGee Graceway
- The Granary Fund
- Deanna and Greg Graves
- Graves Family Foundation
- Harbin Family Fund
- Health Forward Foundation
- Shirley and Barnett C. Helzberg, Jr.
- Ina Calkins Trust
- Karen and John Maxwell
- The Mazuma Foundation
- Theresa and Mike McHugh
- The Morgan Family Foundation
- Judge C F Moulton Christmas Poor Trust Fund
- Oppenstei Exporters
- Mylinda and Gil Scott
- Marny and John Sherman
- In Memory of Denise and Michael Strohm
- T-SERVE Foundation
- UPS
- Waddell & Reed Financial Inc.
- Jim Walsh
- Wagner Edelman Family Foundation

### $5,000 TO $9,999
- American Century Investments Foundation
- Aviva Ajmera and Wayne Strickland
- Synchrony Financial

### THANK YOU FOR SUPPORTING COMMUNITY LINC IN 2019!

Whether you gave a gift of time, money, or an in-kind donation, YOU made a difference and, for that, we are grateful. Thanks to your contribution, 117 households with 309 children received safe, clean housing and the tools they needed to stabilize and succeed. Additionally, another 686 households were assisted with referrals, utilities, rent, food and other basic needs.

Your support is vital to the success of Community LINC and below, we gratefully acknowledge everyone who donated towards our efforts in 2019. While we strive to ensure accuracy in reporting those individuals and organizations who have provided critical support, we sincerely apologize for any inadvertent errors or omissions in our acknowledgment.

Please contact development@communitylinc.org with any corrections needed.
$2,500 TO $4,999
Anonymous Donor
Destiny Bates
Blue Cross and Blue Shield of Kansas City
Country Club Bank
Crawford Holdings LLC
Rebecca and Fred Dickinson
Cindy and Bill Dippel
Rachel and Brad DiTeresi
Leslie and Randy Dobyns
Flo Harris Foundation of the Jewish Community Foundation of Greater Kansas City
The Francis Family Foundation
Tina Ussery-Franklin and Wade Franklin
The Illig Foundation
Samira and Brent Xiger
Missy Bruhn and Brad Korris
B. Korris Painting
Sandra and Thomas Lowe
The Mark E. Curry Family Foundation
MFL Homelessness Fund
Yvette and Leo Morton
Lori and Eric Newberg
James Townsend and Greg Porter
Megan and Brian Schaefer
Sprint
Dawn Stargell Moore
The Stueck Foundation
Rita and Jim Tietjen
Truman Medical Center Charitable Foundation
Ratana and Oscar Tishibanda
Kristin and Lance Vannerson
Susan and Tom Walker
Amy Wright

$1,000 TO $2,499
Advanced Financial Solutions LLC
Denise and Peter Anderson
Lisa and Jacob Armour
Victoria and Charlie Barnard
Debby and Jim Bird
BlueScope Foundation
Joanne and John Bluford
BNSF Railway Foundation
Jessica and Aryn Barboes
Sue and George Brandt
Jessica and Aroyn Borries
BNSF Railway Foundation
Joanne and John Bluford
BlueScope Foundation
Debby and Jim Bird
Victoria and Charlie Barnard
Lisa and Jacob Armour
[...]

$500 TO $999
Donna Ackermann
George Ahrens
Andrea and Wale Akinmoladun
Vicky and Bruce Aldrich
Amanda and Bryan Backenstoss
Sandra Roberson Barber
Carol Gilstrap and Dennis Barger
Benefit Community Impact Fund
Chris Boydstun
Carolyn and Ken Brown
Candy and John Brown
Cadence Commercial Real Estate
Central Bank of the Midwest
Nan and Don Chapman
Church of the Resurrection
Audra Clark
Daniel Connealy
Bunni and Paul Copaken
Sara and Mike Corless
Angela Culp
Aubrey and Clayton Cumberford
Melanie and Brian Cutlbertson
Laura and Steve DeMaria
Matthew Devery
Sharon Divine
Sarah and Jonathan Dunib
Sara Dunlap
Lynne and Jeff Dykstra
Randall Ferguson
Lana and Ken Fleischmann
Mickey Gallagher
Janessa and Bryon Gilbert
Latrice and Michael Goldsby
Tracie and Scott Grisolano
Paul Grooms
Chad Grossenkemper
Stephen D. Hagelman
Chad Grossenkemper
Paul Grooms
Chad Grossenkemper
Stephen D. Hagelman

$999 AND UNDER
Many, many friends!

IN-KIND GIVING

<table>
<thead>
<tr>
<th>Amount</th>
<th>Donation</th>
</tr>
</thead>
<tbody>
<tr>
<td>$81,388</td>
<td>Auction Items for the Rent Party</td>
</tr>
<tr>
<td>$10,500</td>
<td>Family Holiday Adoptions</td>
</tr>
<tr>
<td>$4,418</td>
<td>Household Items</td>
</tr>
<tr>
<td>$7,275</td>
<td>Furniture</td>
</tr>
<tr>
<td>$129,214</td>
<td>Marketing and Radio</td>
</tr>
<tr>
<td>$3,200</td>
<td>Office Supplies</td>
</tr>
<tr>
<td>$1,305</td>
<td>Clothing for Families</td>
</tr>
</tbody>
</table>
THANK YOU!

LANDLORD PARTNERS

RENTAL PROPERTIES

Community LINC helps mitigate the effects of evictions, poor rental history, and housing disparity through our partnerships with Greater Kansas City area landlords that rent to our homeless households at an affordable price. These partnerships have been paramount to the success of our housing programs.

For information on how to become a landlord partner, please contact: development@communitylinc.org.